EXHIBIT 3

1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE EASTERN DISTRICT OF WISCONSIN
3	GREEN BAY DIVISION
4 5 6	UNITED STATES OF AMERICA, et al. Plaintiffs,
7	vs. Case No. 1:10-CV-00910-WCG
8	NCR CORPORATION, et al.,
9	Defendants.
10	
11	Videotape Deposition of GARY KLEINRICHERT
12	Wednesday, November 7, 2012
13	
14	9:33 a.m.
15	at
16	Greenberg Traurig, LLP 77 West Wacker Drive
17	Chicago, Illinois
18	
19	
20	
21	
22	
23	
24	Reported by Dawn M. Lahti, RPR/CRR
25	



NCK	Corporation, et al. (Appleton Papers)		November 07, 2012
Depo	sition of GARY KLEINRICHERT, 11/7/12 Page 2	Dep	position of GARY KLEINRICHERT, 11/7/12 Page 4
1	Videotape deposition of GARY	1	EXAMINATION
2	KLEINRICHERT, a witness in the above-entitled	2	
3	action, taken at the instance of the Defendants,	3	BY MS. JUDE 6 BY MS. MAJUMDAR 45
4	pursuant to the Federal Rules of Civil Procedure,	4	
5	before Dawn M. Lahti, RPR, Certified Realtime	5	
6	Reporter, and Notary Public, State of Wisconsin, at	6	
7	77 West Wacker Drive, Chicago, Illinois, on the 7th	7	
8	day of November, 2012, commencing at 9:33 a.m. and	8	
9	concluding at 10:58 a.m.	و	
	APPEARANCES:	10	EXHIBITS
11		11	EXHIBIT NO. PAGE MARKED
12	U.S. DEPARTMENT OF JUSTICE, by Ms. Sumona Majumdar	12	4310 Expert Report 18
13	P.O. Box 7611 Washington, DC 20044-7611	13	4311 Supplemental Expert Report 19 4312 EPA Memorandum 30
14	Appeared on behalf of Plaintiffs.	14	
15	CRAVATH, SWAINE & MOORE LLP, by Ms. Jennifer A. Jude	15	(Original exhibits attached to original transcript. Copies of exhibits attached to copies of transcript.)
16	825 Eighth Avenue New York, New York 10019	16	or ominate account to copies or transcript.
17	Appeared on behalf of NCR Corporation.	17	
18	GREENBERG TRAURIG, LLP, by Mr. Frank A. Citera	18	
19	77 West Wacker Drive, Suite 3100 Chicago, Illinois 60601	19	
20	Appeared on behalf of P.H. Glatfelter Company.	20	
21	HUNSUCKER GOODSTEIN & NELSON, PC, by	21	
22	Mr. Marc Shapp 3717 Mt. Diablo Boulevard, Suite 200	22	
	Lafayette, California 94549 Appeared by phone on behalf of Menasha	23	
23	Corporation.	24	
24		25	
25		25	
Depo	sition of GARY KLEINRICHERT, 11/7/12 Page 3	Dep	position of GARY KLEINRICHERT, 11/7/12 Page 5
1	APPEARANCES CONTINUED:	1	TRANSCRIPT OF PROCEEDINGS
2	QUARLES & BRADY LLP, by Ms. Nancy Peterson	2	VIDEO OPERATOR: Good morning. We are on
3	Mr. James E. Goldschmidt	3	the video record. My name is Robert Zellner, and
	411 East Wisconsin Avenue		I'm a video technician for Depovision located at 77
4	Milwaukee, Wisconsin 53202 Appeared on behalf of WTM-1 Company.	1	West Washington Street in Chicago, Illinois in
5	• •	1	association with Gramann Reporting.
_	DAVIS & KUELTHAU, S.C., by Mr. William J. Mulligan	7	The date is November 7th, 2012, and
6	111 East Kilbourn Avenue, Suite 1400	8	the time is approximately 9:33 a.m. We are present
7	Milwaukee, Wisconsin 53202		here today at 77 West Wacker Drive on the 31st
8	Appeared on behalf of Neenah-Menasha Sewerage Commission.	10	floor in Chicago, Illinois with reference to the
9	von BRIESEN & ROPER, s.c., by	1	case entitled United States of America vs. NCR
1.0	Mr. Michael Carlson		Corporation, et al., pending in the United States
10	411 East Wisconsin Avenue, Suite 700 Milwaukee, Wisconsin 53202	1	District Court for the Eastern District of
11	Appeared by phone on behalf of CBC	14	Wisconsin, Green Bay division, Case No.
12	Côâting, Inc.	15	1:10-CV-00910-WCG.
13	ALSO PRESENT: Robert Zellner, Videographer.	16	The witness is Gary G. Kleinrichert.
14	, , ,		An audiovisual recording of this deposition is at
15 16			the request of the defendants. And will the
17		1	attorneys please identify themselves for the
18		1	record?
19 20		21	MS. JUDE: Jennifer Jude for NCR
21		22	Corporation.
22		23	MS. PETERSON: Nancy Peterson, Quarles &
23 24		24	Brady for WTM-1 Company.
		1 .	MD COLDCUMIDT, Inner Caldadanida
25		25	MR. GOLDSCHMIDT: James Goldschmidt,

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- 1 A. I've been involved in a variety of investigations
- 2 in the past dealing with financial -- alleged
- financial misrepresentations and fraud and
- implementation proprieties.
- Q. Okay. Have you --
- 6 A. And I'm just -- I answered your question relative
- to the types of disputes as opposed to other types
- of just general projects in cases I've done where
- there's not a dispute --
- 10 Q. Okay.
- 11 A. -- or a potential dispute.
- 12 Q. For disputes, have you been involved in anything
- 13 related to CERCLA in the past?
- 14 A. I've been involved in some matters where there are
- 15 CERCLA claims, yes.
- 16 Q. Okay. Could you describe your role in those
- disputes?
- 18 A. My role in those disputes has been to look at
- underlying costs which had been incurred to
- determine and to review the adequacy of the support
- for those costs. I've also looked at the financial 21
- resources and capabilities of some of the parties
- involved in the -- in the matters. 23
- 24 Q. Okay. So have you made a determination of
- 25 financial ability to pay similar to your opinion

Deposition of GARY KLEINRICHERT, 11/7/12

- 1 Quarles & Brady, for WTM-1.
- MR. MULLIGAN: William Mulligan, Davis &
- 3 Kuelthau, for Neenah-Menasha Sewerage Commission.
- MS. MAJUMDAR: Sumona Majumdar with the
- 5 United States Department of Justice.
- 7 Glatfelter Company.
- VIDEO OPERATOR: On the telephone,

MR. CITERA: Frank Citera for the

- MR. CITERA: Can you guys on the
- 11 telephone re-identify yourselves for the purposes
- 12 of the video?
- MR. SHAPP: This is Marc Shapp for 13
- 14 Menasha Corporation.
- MR. CARLSON: Mike Carlson for CBC 15
- 16 Coating.
- VIDEO OPERATOR: Thank you. And will the 17
- 18 court reporter please identify herself for the
- 19 record and swear in the witness?
- GARY KLEINRICHERT, called as a witness
- 21 herein, having been first duly sworn on oath, was
- 22 examined and testified as follows:

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- **EXAMINATION** 23
- 24 BY MS. JUDE:
- 25 Q. All right. Good morning.

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- 1 A. Good morning.
- 2 O. Could you please state your full name for the
- 3 record?
- 4 A. Sure. Gary Kleinrichert.
- 5 Q. And what's your address?
- 6 A. My address is 520 North Kingsbury, Chicago,
- Illinois. I also have a residence in Indianapolis,
- Indiana, 5697 North Pennsylvania Street,
- Indianapolis, Indiana.
- 10 Q. And who do you work for?
- 11 A. I'm employed by FTI Consulting.
- 12 Q. Okay. So if you don't understand any of my
- 13 questions, please just ask for clarification. Also
- 14 I know you've done this before, but try to give,
- you know, verbal answers rather than nodding or
- 16 saying uh-huh.
- 17 A. Okay, I'll try.
- 18 Q. And let me know if you need a break.
- 19 A. Okay.
- 20 Q. So could you -- could you describe the types of
- 21 cases that you've been involved in in the past?
- 22 A. I've been involved in a variety of civil litigation
- 23 matters in the past. I've been involved in -- when
- 24 you say cases, I assume you mean disputes?
- 25 Q. Um-hum, yes.

- 1 here in the past?
- 2 A. In CERCLA matters?
- 3 Q. Um-hum.
- 4 A. I don't believe I've rendered any opinions with
- 5 respect to ability to pay in a CERCLA matter.
- A. I've done some analysis and some consulting in
- environmental matters with respect to a party's
- ability to pay, but I don't believe I've rendered
- any opinions or testified on such analysis.
- Q. And have you rendered opinions about financial
- ability to pay in non-CERCLA matters in disputes?
- 13 A. Yes.
- 14 Q. Could you describe --
- 15 A. Let me go back. Can you read back that question?
- (Record read.)
- 17 THE WITNESS: Yes, I believe so.
- BY MS. JUDE: 18
- 19 Q. Could you describe those disputes in your opinion?
- 20 A. The disputes that I've rendered such opinions
- relate to some EEOC claims against parties related
- to where there are claims related to the actions of
- employees of corporations and fines that the EEOC
- was looking to impose and their ability to pay such
- 25 fines.

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- 1 Q. Okay. Any other context type of dispute?
- 2 A. I've performed solvency analysis, which one of the
- 3 two tests under a solvency analysis relates to
- 4 ability to pay your bills, so certainly I've done a
- 5 number of those types of calculations as well.
- 6 Q. What is the other aspect of the solvency analysis?
- 7 A. The other general test of a solvency analysis is
- 8 whether the company is solvent, whether the assets
- 9 of the -- the fair value of the assets are greater
- than the fair value of the liabilities.
- 11 Q. And that's different than ability to pay?
- 12 A. Well, there's two tests to determine solvency.
- 13 Q. Those are alternatives, okay.
- 14 A. It's whether or not the fair -- the fair value of
- 15 your assets are in excess of the fair value of your
- 16 liabilities or does the company have the ability to
- 17 pay its bills as they come due.
- And as you're looking at the ability
- 19 of a company to pay its bills as they come due,
- 20 you're looking at what those bills are and the
- 21 company's ability -- projected ability to meet
- 22 those obligations.
- 23 O. What did you do to prepare for this deposition?
- 24 A. Reread my report, reviewed some of the documents
- 25 that were produced in the case, met with counsel

- 1 prepare for this deposition?
- 2 A. I spoke to my colleague who I worked -- who worked
- 3 for me on this engagement.
- 4 Q. And who is that?
- 5 A. Brent Miller.
- 6 Q. And what is Brent's job on this engagement?
- 7 A. Brent's job was to assist me in reviewing the
- 8 documentation and performing analysis with respect
- 9 to this matter under my supervision.
- 10 Q. And Brent works for FTI?
- 11 A. Brent works -- yes.
- 12 Q. Did anyone else at FTI assist you in preparing for
- 13 the deposition?
- 14 A. No.
- 15 Q. And did anyone else at FTI assist you in preparing
- 16 your report or your reports?
- 17 A. Can you read back the question?
- 18 (Record read.)
- 19 THE WITNESS: No.
- 20 BY MS. JUDE:
- 21 Q. What is your general understanding of what's at
- 22 issue in this case?
- 23 A. My general understanding of what's at issue in this
- particular case is the government seeking
- 25 reimbursement for certain costs they've incurred

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- 1 and perhaps other things but generally just
- 2 attempted to make sure I was familiar with the
- 3 document or re-familiar -- re-familiarize myself
- 4 with the documents so that I was conversant with
- 5 respect to them.
- 6 Q. When and for how long did you meet with counsel?
- 7 A. I met with counsel yesterday for approximately
- 8 three hours. I met with counsel this morning for
- 9 30 minutes or so.
- 10 Q. Any other times?
- 11 A. Not in preparation for this deposition.
- 12 Q. When you met with counsel to prepare for this
- 13 deposition, did you review documents?
- 14 A. There were documents in the room. I think we did
- 15 look at some documents.
- 16 O. Okay. About how many?
- 17 A. Oh, boy, I don't know. That's hard to -- we looked
- 18 at certain documents that are referenced in the
- 19 reports that I've issued. I think we looked at the
- 20 recent 10Q that was filed by NCR, and we may have
- 21 looked at some others.
- 22 O. Did you review any documents not in Appendix B of
- 23 your more recent supplemental report?
- 24 A. Not that I can recall.
- 25 Q. Then did you speak to anyone besides counsel to

- 1 from the defendants, and I believe the government
- 2 seeking to enforce orders with respect to the
- 3 remediation of the Fox River against those
- 4 defendants, and it's my understanding that the
- 5 trial relates to the second of those two items.
- 6 That's my understanding.
- 7 Q. Could you describe your expertise?
- 8 A. Well, I understand that -- I'm not a lawyer, but I
- 9 do understand that in providing expert testimony,
- 10 that expertise is based upon a person's knowledge,
- 11 experience, education and training.
- I have -- I'm a CPA, and therefore,
- 13 I am -- I think I'm certainly an expert in
- 14 accounting and financial matters. I also have
- 15 other designations in valuations. I also have
- 16 expertise and designations related to forensic
- 17 investigations.
- 18 So in financial/accounting/
- 19 valuation's investigative matters, that's where I
- 20 spend a significant amount of my professional time,
- 21 but I also certainly have worked in a number of
- 22 industries and worked in a number of other more --
- more -- more narrow topics as well in addition to those general topics.
- 25 Q. Do you consider yourself an expert in environmental

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1 remediation?

- 2 A. Can you clarify?
- 3 Q. Do you consider yourself an expert in the science
- 4 of environmental remediation?
- 6 Q. Do you consider yourself an expert in the cost of
- 7 environmental remediation?
- 8 A. I -- I have experience with reviewing support for
- 9 costs which are incurred in a variety of contexts
- 10 and I have experience with analyzing trends and
- 11 other projections of cost. I don't have experience
- with respect to the original estimation of cost to
- 13 do a particular cleanup or remediation.
- 14 Q. Do you have any legal training?
- 15 A. No.
- 16 Q. Are you offering a legal opinion?
- 17 A. No.
- 18 Q. And you are being compensated for your involvement
- 19 in this matter?
- 20 A. Yes.
- 21 O. How are you --
- 22 A. Well, FTI is being compensated for my involvement
- 23 in this matter.
- 24 Q. How is FTI being compensated?
- 25 A. They're being compensated based on the time I spend

- Deposition of GARY KLEINRICHERT, 11/7/12
 - 1 A. Probably more than 100 hours.
 - 2 O. More than 300 hours?
 - 3 A. Probably not more than 300 hours. But I'd have to
 - look at the time records and let them stand for
 - themselves.

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- Q. And how much do you anticipate being paid by the
- end of the trial for your -- for -- and I mean --
- by "you," I mean FTI?
- 9 A. I don't know.
- 10 Q. Approximately how many times have you been retained
- as an expert prior to this matter?
- 12 A. I've -- I don't know. I mean that's a little
- bit -- can you clarify your question? Because
- often I'm engaged not as an expert. I'm engaged to 14
- perform an analysis with respect to some financial
- or accounting or investigative topic and then later
- I'm asked to testify about it. 17
- I don't -- I don't know that I'm --18
 - I'm not typically engaged to be the expert. I'm
- engaged to do an analysis, and then counsel will
- determine whether they would designate me later as
- an expert based upon what I find in -- in that
- phase. 23
- Q. How many times have you prepared an expert report
- that has been in the context of a dispute that has

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- 1 on this matter on a time and materials basis.
- 2 Q. Time and materials?
- 3 A. Sure.
- 4 Q. What's the materials aspect?
- 5 A. Well, to the extent there's any out-of-pocket costs
- 6 for travel or other types of cost of that type,
- those -- those costs would also be -- FTI would be
- compensated or reimbursed then for those costs.
- 9 O. Is there any other aspect of your compensation in
- 10 this matter besides a time rate and out-of-pocket
- costs?
- 12 A. When you say "your," are you referencing FTI?
- 13 Q. Yes.
- 14 A. No.
- 15 Q. Do you know how much FTI has been compensated so
- 16 far for its role in this case?
- 17 A. No.
- 18 Q. Do you know what your budget for this case is?
- 19 A. No, I don't think I have a budget.
- 20 O. And do you know approximately how many hours you've
- 21 worked on this case so far?
- 22 A. I don't have the time estimates in front of you --
- 23 in front of me. I've -- I've spent a significant
- 24 amount of time on this project.
- 25 Q. Any ballpark, more than 100 hours?

- 1 been served on other parties?
- 2 A. I don't know. I'd have to estimate.
- 3 Q. Could you?
- 4 A. I'd estimate 150 times.
- 5 Q. How many times have you been deposed in a dispute?
- 6 A. Well, that we could figure out by looking at my CV
- which -- which lists my testimony experience. I
- think it's approximately 30 times but that's --
- that's included in the documents I think we have.
- 10 Q. Have you ever been criticized for any expert
- testimony you've been -- you have provided?
- MR. CITERA: I'll object to the form of 12
- 13 the question.
- THE WITNESS: Can you be more specific?
- BY MS. JUDE:
- 16 Q. Have you ever failed to qualify as an expert on a
- subject?
- 18 A. No.
- 19 Q. Have you ever --
- 20 A. Not as I understand that question. I mean, I think
- that's somewhat of a legal question, but as I
- understand that question, I've never been -- when
- asked to testify or put forth in a proceeding to testify, I've never not -- not testified with
- 25 respect to my opinions or been excluded.

USA & WI v. NCR Corporation, et al. (Appleton Papers) Deposition of GARY KLEINRICHERT, 11/7/12 1 Q. Have you ever submitted an expert report to a court 2 that has found it to be inaccurate? 3 A. Not to my knowledge. 4 Q. Are there any other --5 A. Can you clarify what you mean by inaccurate? I 6 still think not to my knowledge, but that's an 7 interesting way to ask that question. 8 Q. Has a court in an opinion ever pointed out 9 inaccuracies in a report that you submitted? 10 A. Not to my knowledge. 11 Q. I'm going to hand you a copy of your initial expert 12 report which is dated September 7, 2012. And could 13 we mark this? (Exhibit 4310 was marked for 14 identification.) BY MS. JUDE: 17 O. It is marked as Exhibit 4310. 18 A. You want me to take that one? 19 Q. Yeah. 20 A. This is -- this appears to be a copy of the report 21 that I authored September 7, 2012 --22 Q. Okay. 23 A. -- based upon flipping through it. 24 Q. Right. Let's do the same thing again. I'm going to hand you a copy of your supplemental expert Deposition of GARY KLEINRICHERT, 11/7/12 1 report dated November 5, 2012 and let's also mark

drafted the report. He worked under my supervision. Q. Approximately when did you begin preparing the 8 report? 9 A. Well, you're referencing two different reports, so 10 I think you have to ask me specifically with respect to each report because that's two different times. 13 Q. Approximately when did you begin preparing the 14 initial report? 15 A. Sometime in late August. 16 Q. Approximately when did you begin preparing the supplemental report? 18 A. Last Thursday or Friday. 19 Q. Did counsel give you feedback on any drafts of 20 either report? 21 A. Yes. 22 Q. How substantial were the edits? MR. CITERA: I'm going to object to the 23 characterization of them as edits. 24 THE WITNESS: I don't remember any edits

3 A. Brent Miller assisted me with the initial drafting

of certain aspects of the report, but I -- I

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- (Exhibit 4311 was marked for 3
- identification.)
- THE WITNESS: Similar to the prior
- exhibit, this appears, based on flipping through
- it, to be a copy of the report that I prepared and
- authored dated November 5, 2012. I can't check all
- the numbers exactly to the original, but it appears
- 10 to be a copy.
- BY MS. JUDE:
- 12 O. Okay. Unless I say otherwise, when I refer to
- 13 report, I'm going to be referring to both of these
- 14 combined.
- 15 A. Okav.
- 16 Q. And if I'm referring specifically to one or the
- other, I'll specify either initial report or
- 18 supplemental report, but ask me to clarify if
- something's unclear.
- 20 A. Okay.
- 21 Q. Who wrote your expert report?
- 22 A. I did.
- 23 Q. Did you draft every section of it?
- 24 A. Yes.
- 25 Q. Did anyone else prepare a draft of any part of it?

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1 A. Yes.

2 O. Who?

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- 1 as a result of counsel's feedback. So I would say
- not substantial because I don't recall the edits.
- BY MS. JUDE: 3
- 4 Q. So do you mean that you did not receive edits from
- counsel, or you did not make edits as a result of
- the feedback that you received from counsel?
- 7 A. Can you read that question back, please?
- (Record read.)
- THE WITNESS: With -- I'm not sure I mean
- either. With respect to the first report, which
- was months ago, I recall that there was discussion
- with counsel related to a draft. I don't recall
- whether there were edits made or not, and if so, I
- know they weren't substantial. 14
- BY MS. JUDE:
- 16 Q. So what did you mean earlier when you said you
- didn't receive any edits from counsel?
- 18 A. I said I don't recall any edits. I don't -- I
- don't recall any edits -- any particular edits with
- respect to, for example, the initial report. I 20
- don't recall if I made any edits at all or if we --21
- or if I received some feedback which caused me to
- make any edits that were unsubstantial because I
- 24 just don't recall any edits.
- 25 Q. Okay. Did counsel ask you to make any assumptions

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- 1 about any issues in preparing your report?
- 2 A. I don't know that I would characterize -- counsel
- 3 asked me to -- based upon estimated costs for the
- 4 remediation cleanup to do an analysis of NCR's
- 5 ability to pay those.
- 6 With respect to the amount of those
- 7 costs, and I'm sure you'll ask me some questions
- 8 about that, we looked -- I looked at certain costs
- 9 which -- estimates which have been provided, and I
- discussed the basis of coming to those estimates
- 11 with counsel.
- 12 I don't know that I would
- characterize that as an assumption, but it is a set
- of estimates that are used as the basis for the
- 15 estimated future remediation cleanup costs.
- 16 O. So you were told to use those estimates, not review
- 17 the estimates and then perform your analysis on top
- 18 of those estimates, is that accurate?
- 19 A. Can you break that up?
- 20 Q. You were asked to not review the estimates
- 21 themselves but just use them as a basis for your
- 22 further analysis?
- 23 A. No, I don't think so. I was asked to look at the
- 24 different estimates that were being made with
- 25 respect to the future costs including the estimates

- 1 and budgets for future years beyond what is
- 2 included in their SEC disclosures, and I asked them
- 3 if that had been produced, and it had not been.
- 4 It's my understanding it had not been.
- 5 Q. You're saying not produced by NCR or not produced
- 6 by counsel to you?
- 7 A. It's my understanding that that -- those documents
- 8 had not been produced by NCR.
- 9 Q. Do you plan to supplement this report before trial?
- 10 A. I don't know. It depends whether there's more --
- 11 more developments between now and trial that are
- 12 announced.
- 13 Q. If there are developments announced, will you
- 14 supplement your report?
- 15 A. If they're material to my report, I would
- 16 supplement my report so that my report is -- is
- up-to-date as of trial. If there -- if they aren't
- 18 material, either positive or negative, with respect
- to NCR's results and future results and their
- borrowing capacity, then I likely would not.
- But I -- I don't know what NCR could
- announce between now and trial, so to the extent
- 23 NCR makes a meaningful announcement or material
- announcement, I will consider that prior to trial.
- 25 Q. Does that mean that you consider the events between

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- 1 that were provided to me by counsel from the
- 2 government, from an NCR witness and from SEC
- 3 disclosures made by NCR and to -- based upon those
- 4 to -- to derive a conservative estimate of what
- 5 those costs may be for purposes of my analysis, and
- 6 I discussed that with counsel.
- 7 Q. Okay. Did you review each of the final reports
- 8 before they were submitted?
- 9 A. Did I review --
- 10 Q. Did you see the final version?
- 11 A. Of my expert report dated September 7th and of my
- 12 supplemental report November 5th?
- 13 O. Yes.
- 14 A. Yes, I authored the reports.
- 15 O. Do you agree with everything said in each report?
- 16 A. I stand by my reports, yes.
- 17 Q. Is there anything in either report that you would
- 18 like to change or amend now?
- 19 A. No, I don't believe so.
- 20 Q. Did you have all the information you needed to
- 21 complete each report?
- 22 A. I believe so.
- 23 Q. And was there any information that you asked for
- 24 from -- of counsel that was not provided to you?
- 25 A. I asked counsel whether NCR had produced forecasts

- 1 September 7th and November 5th that you cover in
- 2 your supplemental report to be material?
- 3 A. Sure. I think they were meaningful, and they had a
- 4 meaningful impact on the analysis, so I believed it
- 5 was appropriate to be familiar with them. And
- 6 given the nature of the items, I thought it was
- 7 appropriate to supplement my report so that,
- 8 frankly, you would understand what I would likely
- 9 say at trial given my consideration of new
- to developments.
- 11 Q. Can you tell me who selected the material for you
- 12 to review?
- 13 A. Is this a general question, or are we talking about
- 14 my supplement, or can you be more specific?
- 15 O. For both of the reports.
- 16 A. I guess it would be a combination of me and
- 17 counsel. With respect to estimated costs, I asked
- 18 counsel to provide me any information they had with
- 19 respect to witnesses or documents that had been
- produced in the case so that I could understand
- what future estimated costs had been put forth.
- I -- with respect to public filings
- 23 made by NCR and analyst reports, those were
- available to me in -- counsel may have provided
- 25 some of those, but I had access to those in any

USA & WI v. NCR Corporation, et al. (Appleton Papers) Deposition of GARY KLEINRICHERT, 11/7/12 Deposition of GARY KLEINRICHERT, 11/7/12 Page 26 1 event because they're publicly available for both 1 use in your analysis from any of the documents listed under the heading Legal Documents? NCR and other entities as well. 3 Q. For the purpose of preparing these reports, did you A. I think we can look at my footnotes, but I do review -- Strike that. For the purpose of reference, I think, some filings that are legal reviewing these reports, besides NCR, which other filings for some of the amounts. companies' public filings did you review? Q. Do you know which ones on this list? 7 A. I think I referenced that in Appendix B. We could A. I believe one of the documents that I reference in look at that, but if you want me to -my report which relates to just one of the data Q. If you'd like to, you're welcome to. points with respect to costs which had been 10 A. The section in Appendix B under -- which is I think incurred with respect to the mediation and cleanup, 11 the second page of Appendix B, company filings, I some of those numbers are included and perhaps reviewed those company filings which are listed in -- they're also in other documents as well, but 13 there in Appendix B. And certainly there's 13 I think they are -- I reference their inclusion in companies listed here that are not NCR. the document entitled NCR Corporation's Memorandum 15 Q. You did not review filings of any other parties in of Law in support of its expedited motion to this action besides NCR, is that correct? enforce the 40/60 cost sharing consent judgment 17 A. I don't -- I don't believe, but I don't know that against Appleton Papers, Inc. dated August 2, 2012, 17 Appleton Papers is a party to this dispute, so I Docket 468. don't -- I don't want to speak for that. I don't And we can look at the footnotes, 19 believe they are, but I don't -- I don't -- but I but I believe that filing is referenced to support did review -- I did not review -- other than one of the data points that I reference. potentially Appleton Papers, I did not review the Q. Putting costs aside, did you glean from any of the documents under the heading Legal Documents data other parties in this dispute. Q. So you did not review any of the filings of any of about NCR's financial condition? the members of the joint defense group? A. Let me look at them. Financial condition is such a Deposition of GARY KLEINRICHERT, 11/7/12 Page 27 Deposition of GARY KLEINRICHERT, 11/7/12 1 A. No, sir -- or no, ma'am. Sorry. 2 Q. Did you personally review all the documents cited in Appendix B? 4 A. Yes. 5 Q. Did anyone prepare summaries of any documents that

- you considered?
- A. There were analyses prepared from certain
- documents. I don't recall any team member, if
- that's what you're asking, preparing a summary of
- what was in a document.
- 11 O. Or a summary by counsel?
- 12 A. Not that I recall.
- 13 O. Do you consider all the materials that you reviewed
- 14 for purposes of preparing your report to be
- accurate?
- 16 A. I don't have an opinion on whether they're accurate
- or not. I have no reason to believe they're
- inaccurate.
- 19 Q. Okay. In Appendix B, this first subheading, Legal
- 20 Documents, do you see that?
- 21 A. I'm sorry, I lost the page. Yes.
- 22 Q. Are you looking at the supplemental report or the
- 23 initial report just to make sure we're using the --
- 24 A. I'm looking at the supplemental report.
- 25 Q. Me as well. Did you get financial data that you

- Page 29
- broad term that it's kind of hard to answer that
- question no because these documents, for example,
- reference some of them tens, if not hundreds of
- millions of dollars which have been paid. Some of
- them reference insurance recoveries.
- Q. Um-hum.
- A. So I think I'd need a more specific question
- related to what you mean by financial condition in
- your question to know whether -- I certainly
- learned an understanding of the case from these 10
- legal documents, and I learned some of the history 11
- in the case and some of the costs which have been 12
- paid in terms of the relationships between the 13
- parties which of course have an impact on 14
- financial -- historical financial condition as well
- as insurance recoveries. 16
- Q. Your opinion of NCR's ability to pay, did that draw 17
- from any information that you found in the
- documents listed under legal documents that you did 19
- not find in public filings?
- 21 A. Not that I can recall, but I'd have to go back and
- read these.
- 23 Q. Okay.
- 24 A. Certainly I looked mostly to public filings of
- 25 their financial condition and future results, but

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USA & WI v. Deposition of GARY KLEINRICHERT, 11/7/12 1 there's a lot of information in these historical 2 legal filings too. 3 Q. I'd like to talk about what you've listed under 4 other documents in Appendix B, specifically I'm reading this EPA memorandum on general policy on Superfund ability to pay determinations. Do you remember reviewing that document? A. I do. 8 (Exhibit 4312 was marked for identification.) 10 BY MS. JUDE: 12 Q. I'm going to hand you what I think is the same 15 A. It's a big number, Exhibit 4312. 17 just read the subject matter or --18 19 MS. JUDE: Or I guess -- I don't want

document that you've reviewed. I'd like to mark

it. Could you read what number we've marked that?

Q. Could you describe that document to me?

MR. CITERA: By describe, you want him to

him -- I don't want him to read it. 20

BY MS. JUDE: 21

22 Q. What is it -- what is your understanding of what

this document is?

24 A. What the subject -- what the subject matter says

and what the first paragraph says.

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1 assessment, that you look at the assets available

to the company based on looking at its balance

sheet. And based upon the time period with respect

to determining the company's ability to pay, their

expected cash flows during that period of time,

which would be consistent with the methodology I

described in my report.

O. So you would have used the same methodology to

perform your analysis even had you not reviewed

this document? 10

A. Well, I didn't have that circumstance, but

probably, yes.

O. Let me put it this way. Would you have conducted

the same analysis regardless of this document?

A. I don't know what you mean. I looked at various

sources of guidance on how to -- how -- what method

to use. The methodology is very straightforward. 17

It's consistent with what I would do 18

19 in a solvency or valuation or other ability to pay

assessments. As part of that assessment, I looked

at the -- whether there was anything from the EPA

on their guidance which was consistent with that,

so I'm not sure what you mean. I didn't -- I did

all that assessment all as part of one process all

of which was consistent with one another.

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1 Q. All right. Would you read that into the record?

2 A. This memorandum transmits a policy document

3 developed by the Office of Site Remediation

Enforcement, OSRE. That explains what is necessary

for an acceptable ability to pay, ATP, settlement

in Superfund cases.

The main text of the policy document

addresses general -- general is bolded -- issues

that apply to the ATT -- ATP process and ATP

settlements. The policy document also contains two

appendices that address issues specific to making

ATP determinations for individuals and businesses.

And the subject matter is general

policy on Superfund ability to pay determinations.

It's on United States EPA letterhead.

16 Q. For what purpose did you review this document?

17 A. To understand whether there was anything -- any

guidance in any context from the EPA on doing

ability to pay assessments.

20 Q. And did this document influence your methodology in

21 performing your analysis?

22 A. I would say it corroborated what I -- my

23 methodology.

24 Q. Could you explain further?

25 A. It corroborated that in making an ability to pay

1 Q. So the method by which you analyze an entity's

ability to pay does not change whether you're

operating in a CERCLA context or a non-CERCLA

context?

A. Well, I looked at in this context whether there was

anything in particular, and I also understood that

this particular ability to pay determination, as I

read it, doesn't necessarily apply directly to the

circumstances here but relates to the, as I

understand it, the EPA reaching settlements based

upon an entity's ability to pay, and this is the

assessment they go through to determine whether to

make a settlement or to make a reduction. That's

what I understand. So I guess I'm --14

O. Are you offering an opinion of what the EPA should

do from a stand -- from a policy standpoint in this

17 case?

18 A. No.

Q. And what is your understanding of what an EPA

Superfund ability to pay determination is?

21 A. My understanding is it's an assessment of the --

what do you mean by what it is? Its purpose, how

it's performed?

24 Q. Its purpose.

25 A. I understand its purpose is, as explained in this

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- 1 would say without looking through this detailed

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- Q. Did you review any non-public information about 3
- NCR?
- 5 A. Well, I don't believe that the -- the document
- pertaining to the cleanup costs from the 30(b)(6)
- witness would be public.
- Q. Is that the -- besides that document, did you
- review any non-public information about NCR?
- 10 A. No, with the caveat that a lot of these legal
- documents have details related to costs which were
- paid, and those costs aren't described in the
- detail that the legal documents provide in a public
- forum, so there are some disclosures related to
- historical costs and the estimate of the future
- costs that I think are more specific and not
- exactly the same as what's in the public filings.
- Q. Did you review any non-public information about NCR
- that did not relate to Fox River costs?
- 20 A. And when you say non-public, you're also -- you
- would include, as I have, I assume, that analyst
- reports and other reports of that type are public
- as long as you buy them.
- 24 Q. Yes.

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25 A. Not that I recall.

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- enterprise's ability to pay and their reaching a
- settlement and their ability to pay determination
- is to determine -- give an assessment for that
- Q. Could you describe the differences between the --
- between your methodology and your ability to pay
- determination and the methodology described in this
- 10 A. I think the general approach is the same.
- 11 Q. You say general. Is there something specific
- 12 that's different?
- 13 A. Well, the general approach in that looking at the
- balance sheet, the company's ability to use its
- assets to borrow additional -- its borrowing
- capabilities as well as its expected cash flows
- over a period of three to five years, I think the
- approach is the same.
- 19 Q. You are not offering a legal opinion related to
- 20 NCR's ability to pay?
- 21 A. I'm offering a financial -- an opinion based on a
- 22 financial analysis.
- 23 Q. Okay.
- 24 A. Can we take a break?

1 A. Going about an hour.

25 Q. Yeah.

Deposition of GARY KLEINRICHERT, 11/7/12

- VIDEO OPERATOR: Going off the record at 10:27 a.m. 3
- (Discussion off the record.) 4
- VIDEO OPERATOR: And we are back on the
- record at 10:36 a.m. 6
- BY MS. JUDE:
- 8 Q. Could you list the categories of documents from
- which you got the information about NCR's finances
- 10 that you analyzed?
- 11 A. Well, I do list them in Appendix B, so I think that
- 12 I do actually -- and I even put them in categories,
- 13 but I will -- I looked at the public filings, their
- SEC disclosures, both 10Ks and 8Ks.
- 15 I reviewed any financial information
- that had been in various documents that you've
- previously asked me about. I looked at -- I
- obtained and reviewed analyst reports. I read
- transcripts of earnings calls of NCR. 19
- I also believe I looked at earnings 20
- releases of NCR, and I think I looked at their 21
- website and other websites that referenced NCR in
- their financial -- financial information --
- 24 Q. Did you --
- 25 A. -- and maybe others, but that's what I would -- I

Deposition of GARY KLEINRICHERT, 11/7/12

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- 1 Q. And you didn't have access to any non-public
- information about NCR as a result of your previous
- work for FTI, correct?
- 4 A. I don't understand.
- 5 Q. As a result of other engagements, did you have
- access to non-public information about NCR
- Corporation?
- 8 A. No. Your question seems to assume that FTI would
- have non-public information on NCR. I don't know
- if that's true or not.
- Q. Okay. Could you describe the categories of
- documents from which you got information about the
- Fox River costs?
- A. The public filings of NCR, the cost estimates put
- forth by the government, the NCR estimate of future
- costs, the testimony of the 30(b)(6) witness of
- NCR, the -- I think those would be the categories. 17
- Can you read back my answer? 18
- (Record read.) 19
- THE WITNESS: And any other reference to
- historical costs that are included in the various 21
- documents produced.
- BY MS. JUDE:
- 24 Q. Are you familiar with the litigation between NCR
- and other parties concerning the Kalamazoo River

USA & WI v. NCR Corporation, et al. (Appleton Papers) Deposition of GARY KLEINRICHERT, 11/7/12 Deposition of GARY KLEINRICHERT, 11/7/12 Page 38 1 material to their financial condition other than 1 cleanup? 2 A. I'm familiar with what NCR discloses in its public perhaps for API who has significant financial resources, but a payment would be material to them. filings with respect to the Kalamazoo River cleanup. Q. Besides --5 A. That's the summary of my opinion, but I would let 5 Q. Does your analysis of NCR's ability to pay account my opinion speak for itself as I've summarized in for NCR's potential liability in that matter? 7 A. It considers NCR's liability in that matter, sure. these various reports. 8 Q. And does it consider NCR's liability in other Q. Besides what you just described, are you offering litigations? any other opinions in this case? A. I have not been asked to review any other issues. 10 A. Sure. It considers what if -- what NCR has 11 disclosed with respect to material contingencies or 11 Q. Are you offering any opinion about the financial condition or ability to pay of any of the other commitments and their assessment of the estimated losses with respect to those to the extent there's 13 parties in this case? any estimated loss. MR. CITERA: Other than API? 14 15 O. When you were initially engaged on this matter, MS. JUDE: Other than -- let's just say 15 what issues were you asked to address by the people 16 other than NCR. that hired you? THE WITNESS: Well, yes. I have looked 17 at the other -- what NCR refers to co-obligors as 18 A. I was asked to assess NCR's ability to pay estimated remediation costs associated with the Fox well as indemnitors, and the amount of their potential liability's clearly immaterial to their 20 River. 20 financial condition. 21 O. Could you summarize your opinions in this case? 21

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1 my reports -- my report in my opinion stands for

22 A. I think I have summarized them in my report, but if

you want me to be more succinct than what I've

stands for itself. I mean, the broad -- and again,

24 already said in my report -- I mean, my report

itself, but the broad-based opinion is that

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- NCR's -- based upon the estimated Fox River site
- remediation costs estimated on a very conservative
- basis based upon the various data points available
- to estimate what those future costs might be --
- anyway, looking at those costs and coming to a very
- conservative estimate as to what they may be
- between now and 2017, that even without considering
- any obligations of what NCR refers to as co -- a
- co-obligor or indemnification indemnitors, NCR
- clearly has the ability to pay based upon their
- current financial position, their borrowing
- capacity and their estimated future results to pay
- all of those costs.
- Additionally, if you consider the
- indemnification amounts from AT&T and 17
- Alcatel-Lucent, that even further enhances that
- ability to pay. And furthermore, if you consider
- obligations of API and/or BAT, it even -- and the
- indemnification payment from AT&T and
- Alcatel-Lucent, it even further enhances their
- ability to pay and that the financial condition or
- financial wherewithal of the various co-obligors
- and/or indemnity parties, such payments wouldn't be

opinion with respect to their ability to pay.

The -- with respect to API, I'm

- BY MS. JUDE:
- Q. Are you offering any opinion about the financial

rendering the opinion that it may be material to

them, but they do have significant financial resources. Beyond that, I'm rendering no further

- condition or ability to pay the Fox River costs of
- any of the members of the joint defense group?
- 6 A. No.

22

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- Q. So you're not offering an opinion about Glatfelter,
- 8 for example?
- 10 Q. And you're not offering an opinion about the
- ability to pay of any of the other non-JDG parties
- such as the City of Appleton?
- 13 A. No, I'm not offering any such opinion. I haven't
- been asked to perform any such analysis.
- 15 Q. You've only been asked to perform an analysis of
- the financial condition and ability to pay of NCR
- and its co-obligors, is that correct?
- A. That's correct.
- 19 Q. Are you offering an opinion about NCR's ability to
- pay relative to any other parties in this matter?
- 21 A. I don't know what you mean.
- 22 Q. Are you offering an opinion about whether NCR is
- more or less able to pay the Fox River costs as
- 24 compared with any other party to this litigation?
- 25 A. No.

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- 1 Q. Are you offering an opinion concerning NCR's
- 2 liability?
- 3 A. Can you clarify what you mean, their legal
- 4 liability?
- 5 Q. Yes.
- 6 A. I'm rendering no legal opinion on their liability.
- 7 Q. Did you perform an independent estimate of the
- 8 costs of the Fox River remediation?
- 9 A. I relied on NCR's estimates of the costs associated
- 10 with the Fox River. I also looked at other data
- 11 points such as the government's, and I chose
- amounts from the various NCR estimates that end up
- 13 likely overstating the estimated cost because I
- 14 chose amounts that were -- for 2012, I considered
- their 2012 estimate since the estimate they
- provided from the 30(b)(6) witness was in mid-2012.
- 17 Q. Um-hum.
- 18 A. For periods beyond that, I relied upon information
- 19 in their public disclosures which likely included
- 20 more than just the remediation costs and which is a
- 21 much higher number than NCR testified to with
- respect to their estimated cost in 30(b)(6) witness
- 23 testimony to be conservative.
- 24 Q. But you relied on estimates provided by others in
- 25 the first instance, is that correct?

1 costs.

7

- 2 O. Um-hum.
- A. I also -- so I haven't -- in my analysis, I haven't
- 4 put forth any additional costs above what they
- 5 under generally accepted accounting principles
- 6 would have disclosed as their liability.
 - I also note the magnitude of the
- 8 potential exposure, I think, is disclosed as
- 9 76 million or something of that and claims with
- o respect to some share of that.
- So given the results of the rest of
- my analysis, that should NCR be liable ultimately
- 13 for some amount greater than what they under
- 14 generally accepted accounting principles believe is
- their best estimate currently, I don't believe that
- that would change my opinion because of the
- 17 magnitude of what we're discussing.
- 18 Q. So in your analysis, you considered NCR's exposure
- in the Kalamazoo matter to be its legal costs as it
- 20 disclosed?
- 21 A. My analysis only accounts for litigation costs as
- they have. I considered the ultimate exposure and
- 23 whether it on a sensitivity analysis would impact

MS. MAJUMDAR: I have just a few

- 24 my opinions, and I don't believe it would.
- MS. JUDE: Okay. That's all I've got.

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- 1 A. Yes.
- 2 Q. Do your reports contain all of the opinions that
- you expect to give at trial?
- 4 A. My reports contain all the opinions that I've been
- 5 asked -- asked to render based on the analysis I've
- 6 been asked to do to this point. If counsel were to
- 7 ask me to do some other analysis or look at some
- 8 other issues between now and trial, that's -- I
- 9 don't know if they will or won't.
- 10 Q. Right now assuming counsel doesn't ask you to
- 11 perform additional work, do your reports contain
- all of the opinions that you would offer at trial?
- 13 A. Yes, subject to your question earlier with respect
- 14 to any material developments from NCR in the
- 15 interim.
- 16 Q. I want to circle back to one thing we were
- 17 discussing earlier, the Kalamazoo litigation. Do
- 18 you recall that?
- 19 A. Yes.
- 20 Q. Do you remember how much you assumed NCR's
- 21 potential liability in that case would be when you
- 22 performed your ability to pay analysis?
- 23 A. Well, NCR discloses in their financial results that
- 24 the appropriate reserve for Kalamazoo is for the
- 25 legal costs, the litigation -- estimated litigation

- 2 questions.
- THE WITNESS: Sure.
- 4 EXAMINATION
- 5 BY MS. MAJUMDAR:
- 6 Q. It's still morning. Good morning.
- 7 A. Good morning.
- 8 Q. As you heard earlier, my name is Sumona Majumdar.
- 9 I'm with the United States Department of Justice.
- 10 I do have just a couple questions.
- 11 A Okav
- 12 Q. In your analysis, did you consider whether it's
- 13 possible that NCR could go bankrupt in the -- in
- 14 the years that it's expected to pay remediation
- 15 costs?
- 16 A. My analysis does -- my analysis would indicate that
- 17 the likelihood of them going bankrupt would be very
- 18 remote. There's no information that would lead you
- 19 to conclude that the company's in danger of a
- 20 bankruptcy.
- 21 Q. But it is possible that NCR could go bankrupt
- between now and 2017?
- 23 A. I can't testify as to what is -- I can't opine to
- 24 what is possible. Based upon their current
- 25 financial condition and based upon the results that

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they have achieved and their executive's comments with respect to their forward-looking information, they have a very remote likelihood of going bankrupt, but to the extent some event might occur, I don't I don't know. I don't have an opinion that they couldn't go bankrupt. Q. So it is possible, although in your opinion, remote chance? A. Sure. Anything I mean, it's possible. Q. Would your analysis change if the costs of remediation significantly increase over what's anticipated? A. My analysis would if would change. It would depend how much those costs would increase to determine whether or not the opinion would change. I believe that the costs I've used based upon the estimates that I've been provided in my understanding of them is very, very conservative. For example, my estimate of the costs that I've used the estimate of the costs used for my analysis is meaningfully greater than the amount that NCR estimated it would be just a	Deposition of GARY KLEINRICHERT, 11/7/12 Page 48 1 record at 10:58 a.m. Thank you. 2 (Deposition concluded at 10:58 a.m.) 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22
· · · · · · · · · · · · · · · · · · ·	
23 few months ago.	23
Q. But it is possible that the costs could increase, say, 50 percent over what's anticipated?	24 25
Deposition of GARY KLEINRICHERT, 11/7/12 Page 47	Deposition of GARY KLEINRICHERT, 11/7/12 Page 49
1 A. You're asking you're asking me if it's possible 2 or you're asking me if my analysis has considered 3 that? 4 Q. If the costs were to increase 50 percent more, 5 would that change your analysis? 6 A. If the costs were increased 50 percent more, my 7 analysis would be impacted by that 50 percent, but 8 under that under that scenario, I think it's 9 pretty clear my conclusions would not change. 10 Q. And just to clarify. You did not you are not 11 offering an opinion on any of the parties sorry, 12 any of the ability to pay of any of the joint 13 defendants? 14 A. I am not. 15 Q. And you did not review their ability to pay? 16 A. I did not. 17 MS. MAJUMDAR: That's all I have. 18 MR. CITERA: Anyone on the phone? 19 MR. CARLSON: No, thank you. MR. SHAPP: No, thanks. 21 MR. CITERA: Nothing from my end.	1 STATE OF WISCONSIN) 2 MILWAUKEE COUNTY) 3 4 I, Dawn M. Lahti, RPR, Certified 5 Realtime Reporter, and Notary Public in and for the 6 State of Wisconsin, do hereby certify that the 7 preceding deposition was recorded by me and reduced 8 to writing under my personal direction. 9 I further certify that said 10 deposition was taken at 77 West Wacker Drive, 11 Chicago, Illinois, on the 7th day of November, 12 2012, commencing at 9:33 a.m. 13 I further certify that I am not a 14 relative or employee or attorney or counsel of any 15 of the parties, or a relative or employee of such 16 attorney or counsel, or financially interested, 17 directly or indirectly, in this action. 18 In witness whereof, I have hereunto 19 set my hand and affixed my seal of office on this 20 9th day of November, 2012.
 VIDEO OPERATOR: Anything further? MS. PETERSON: Nothing here. VIDEO OPERATOR: This concludes the deposition of Gary G. Kleinrichert. We're off the 	DAWN M. LAHTI, RPR Certified Realtime Reporter Notary Public My commission expires April 17, 2016.

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	alternatives (1)	approach (3)	773	broad (2)
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	10:13	34:10,13,18		29:1;38:25
ability (43)	although (1)	appropriate (3)	back (8)	broad-based (1)
8:25;9:5,9,12,24;	46:7	25:5,7;43:24	9:15,15;12:17;21:7;	39:2
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